



“IMPROVING PERFORMANCE THROUGH SYSTEM THINKING AND SIMPLICITY”



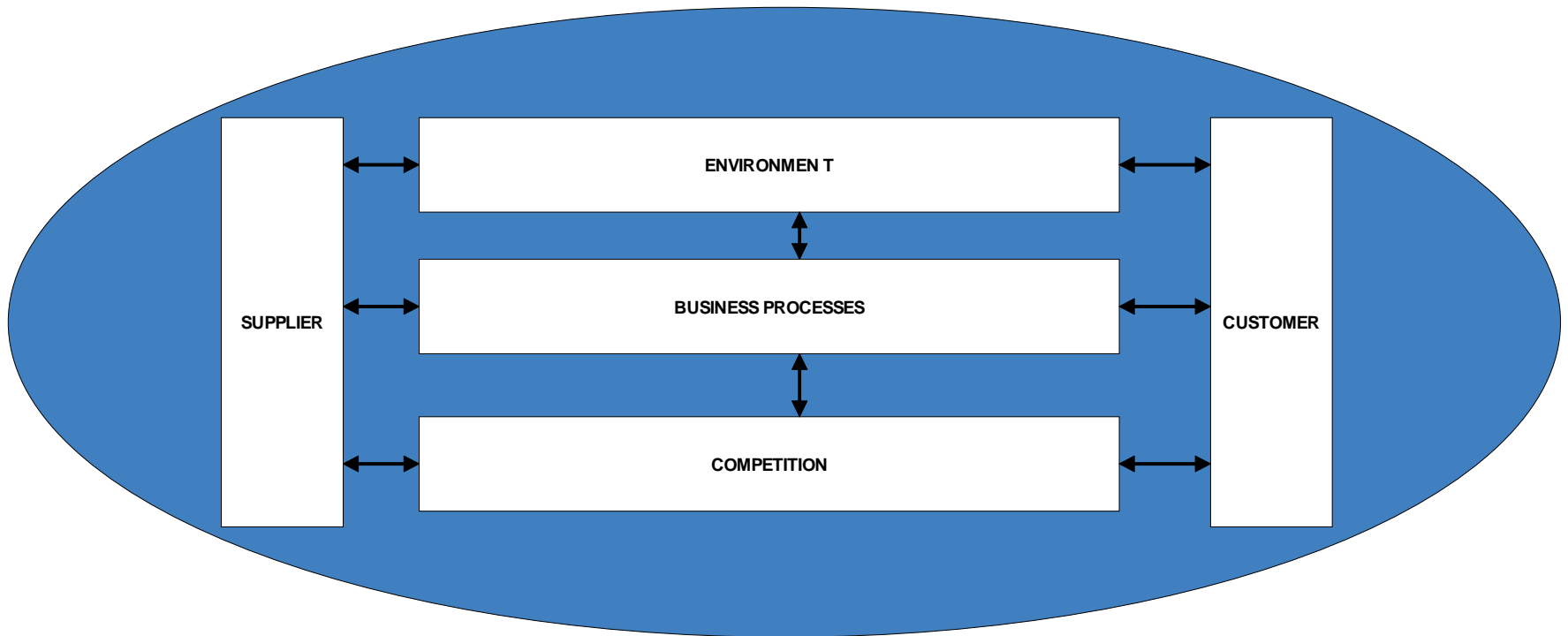
WHAT WE DO:

- **ENHANCE BUSINESS PROCESSES**
- **SIMPLIFY WORKFLOW**
- **MANAGE PROJECTS AND SOLVE PROBLEMS**
- **ELIMINATE UNNECESSARY WORK**

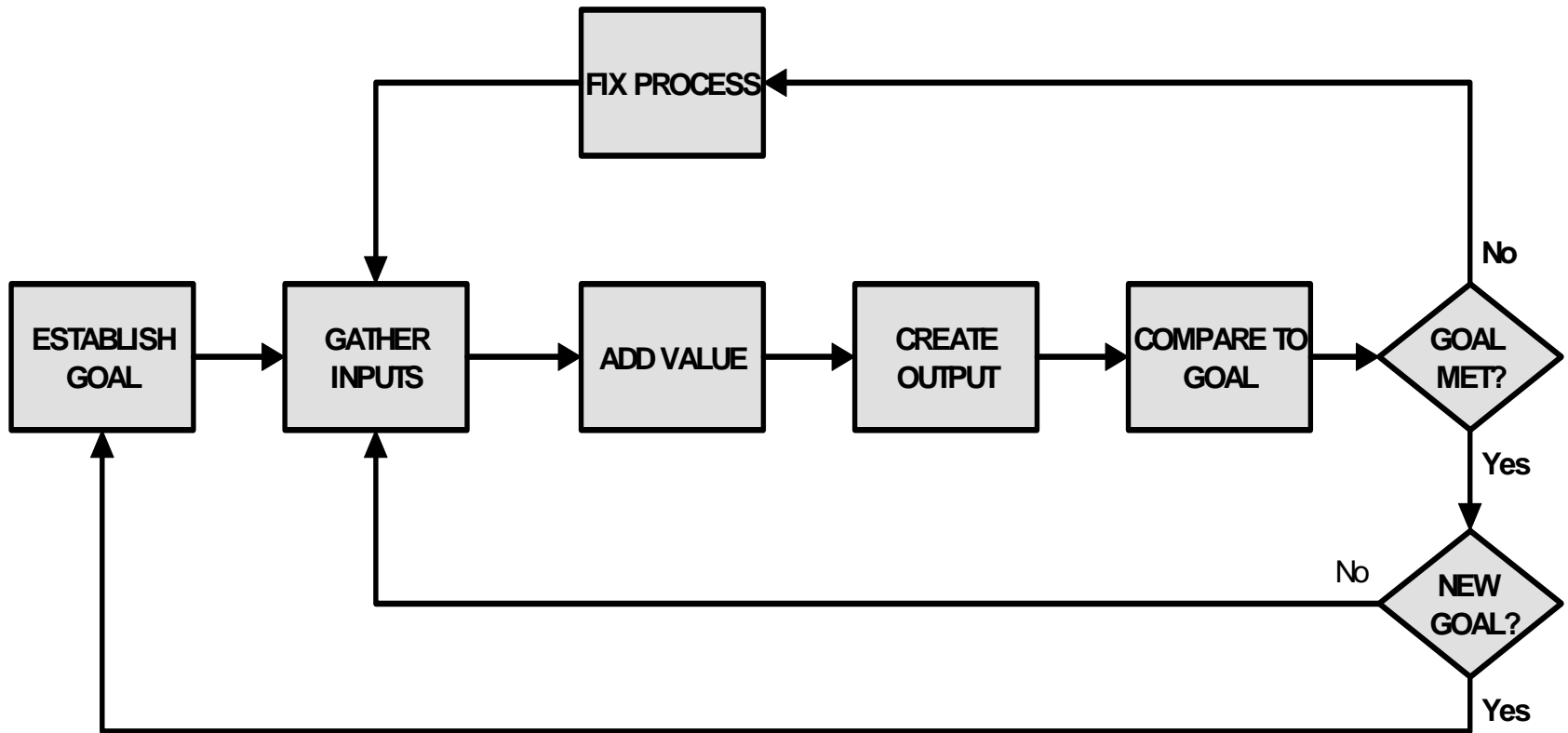
HOW WE DO IT:

- **APPROACH PROBLEMS SYSTEMATICALLY**
- **THINK CIRCULAR**
- **MAP BUSINESS PROCESSES**
- **USE TECHNOLOGY TOOLS**

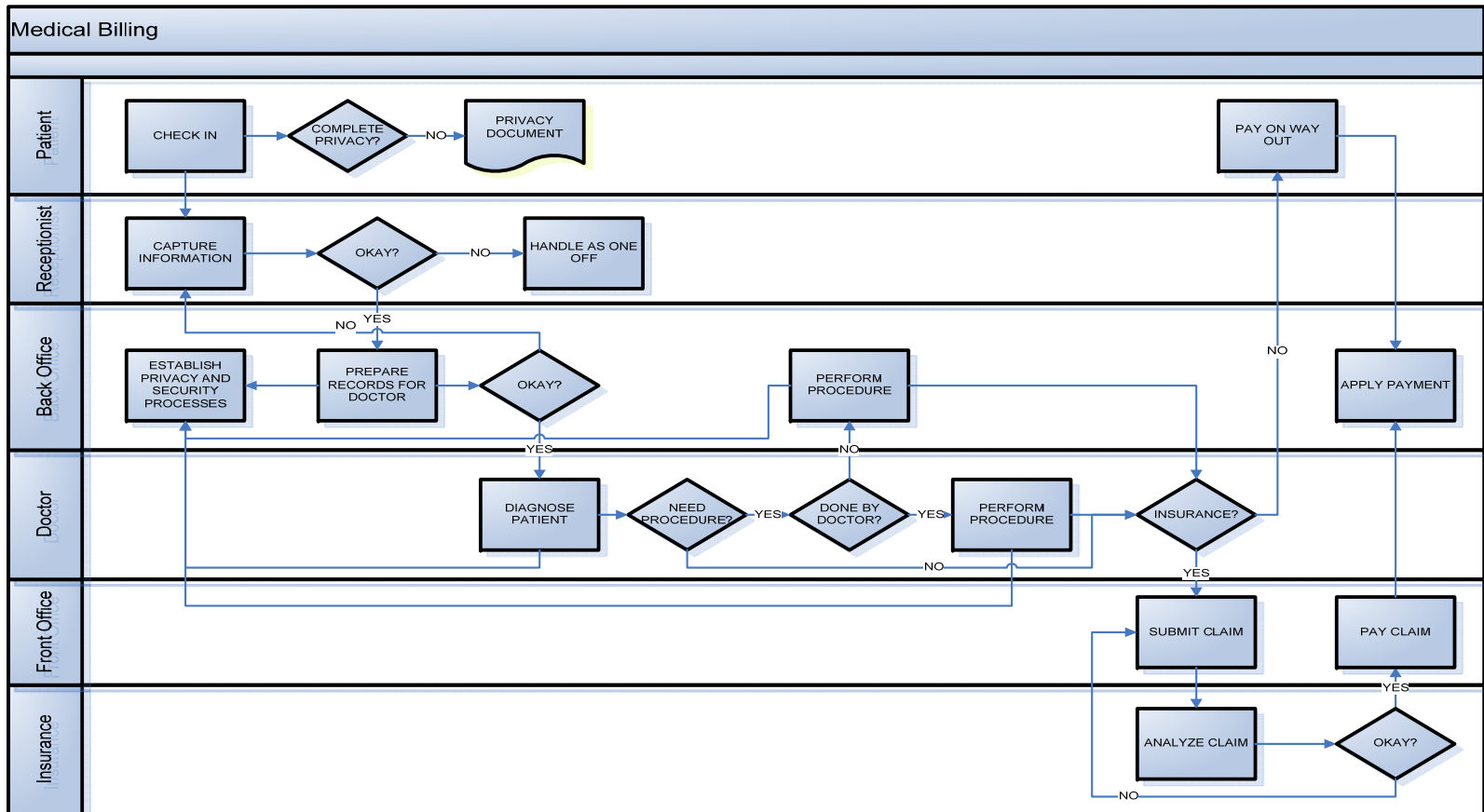
APPROACH PROBLEMS SYSTEMATICALLY



THINK CIRCULAR



MAP BUSINESS PROCESSES





USE TECHNOLOGY TOOLS

SPREADSHEET TO PIVOT TABLE REPORT

CARRIER	CONTRACT	TRADER	BUYER	AMOUNT
MY PIPELINE	140615	TOM ROVE	NORTHWEST REFINING	1,145.00
MY PIPELINE	140615	TOM ROVE	NORTHWEST REFINING	1,909.00
MY PIPELINE	155067	TOM ROVE	CLAIRMORE CO	781.00
MY PIPELINE	155067	TOM ROVE	CLAIRMORE CO	829.00
MY PIPELINE	155067	TOM ROVE	CLAIRMORE CO	654.00
MY PIPELINE	155067	TOM ROVE	CLAIRMORE CO	893.00
MY PIPELINE	155067	TOM ROVE	CLAIRMORE CO	898.00
MY PIPELINE	155067	TOM ROVE	CLAIRMORE CO	1,818.00
MY PIPELINE	155067	TOM ROVE	CLAIRMORE CO	1,359.00



Prod_Desc	DIESEL
Sum of Amount	
Carrier	Total
CHAIN TRUCKING CO	67,553
CHEVY PIPELINE	122,682
EAST TRUCKING SYSTEM	1,029,432
LINE TRANSFER	64,323
MELLOW RAIL	3,729,874
MY PIPELINE	116,217
NORTH RAIL SYSTEM	116,470
YOUR RAILROAD	2,302,855
Grand Total	7,549,406